

# AMSOIL

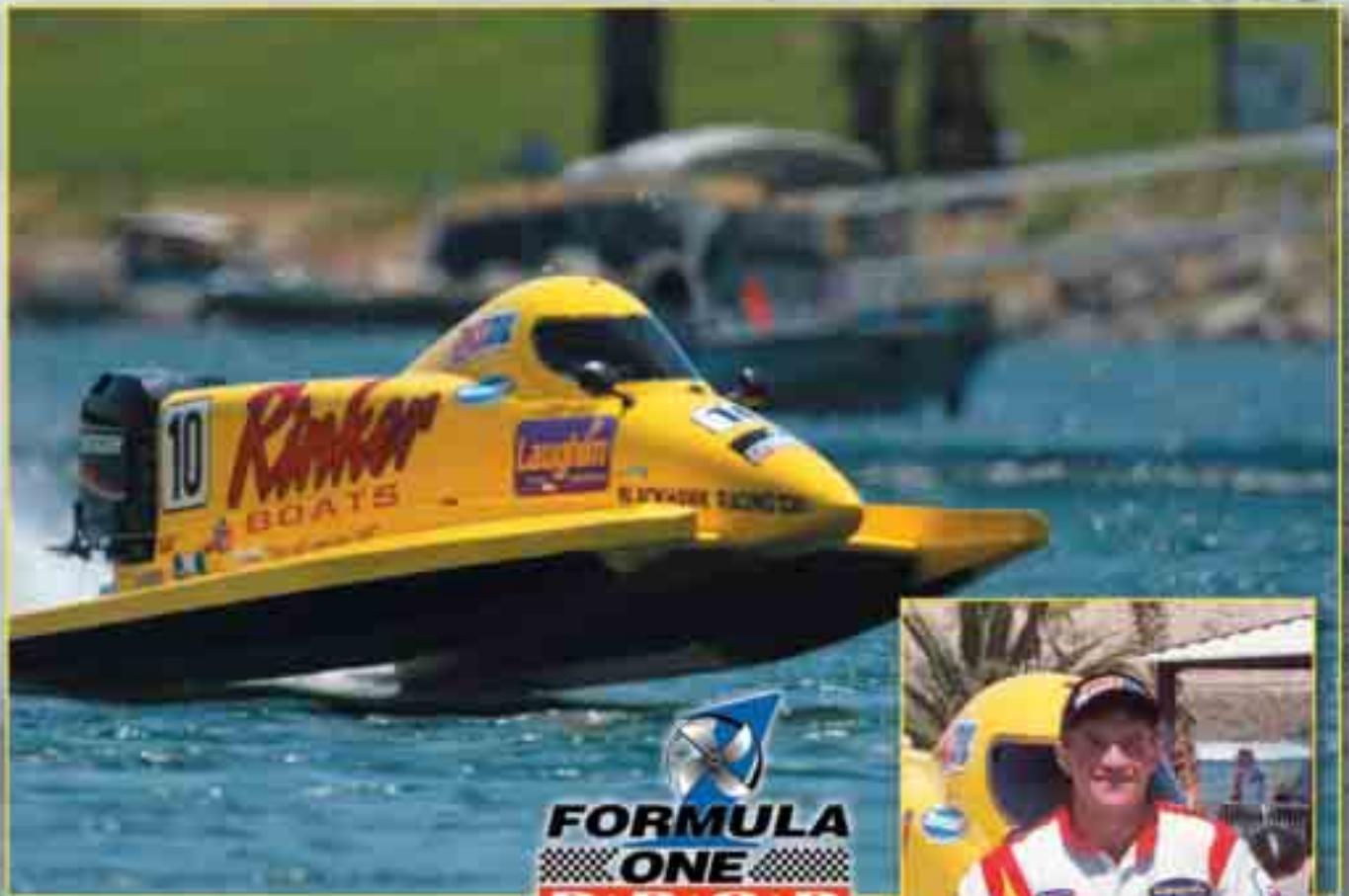
# ACTION NEWS

© AMSOIL INC 2002

*The First in Synthetics*

AUGUST 2002

## AMSOIL and Rinker Chase PROP Tour Championship



Official 2-Cycle Oil of the  
Laughlin Formula One  
P.R.O.P. Tour

### NEW!

- BriteSide Heavy Duty SCRUB Hand Cleaner
- Miracle Wash Aerosol Spray

## From the President's Desk...



Have you ever heard a new Dealer make the comment that sponsoring is like inviting someone to compete with you? I have heard it said from time to time over the years, and when I hear it, I know that the person saying it doesn't understand what it takes to succeed in this business.

Sponsoring doesn't invite competition. On the contrary, it expands the sponsor's personal income opportunities and provides financial security in the event of illness or disabling accident. When you sponsor new Dealers, you are adding salespeople for your business. Your personally sponsored Dealers generate sales that you alone could not possibly make. Their sales, and the sales of the Dealers they sponsor, result in commission credits that are added to yours, determining the percent commission you earn every month.

Unless you are an incredibly talented salesperson, there's no way you could earn as much from your own personal sales as you could with the combined efforts of an active downline group. And even if you have a bad month personally or are unable to work due to illness or accident, your personal group will continue to generate income for you.

But sponsoring new Dealers is really just the beginning of building a thriving, profitable AMSOIL Business. As your downline group gets larger, it becomes your job to assist, train and help keep your group motivated. That means holding sales meetings and making yourself available to answer your Dealer's questions and concerns. Your meetings will be a place where your downline Dealers bring new prospects to help them build their businesses, because the more you help your downline Dealers succeed, the more success you will enjoy. That's the way this business works.

AMSOIL provides plenty of assistance in getting you started in sponsoring and operating your AMSOIL

business. Your G-700 sales manual includes many "how to" books, including the G-1229, which is the "How to Sponsor AMSOIL Dealers." It is an excellent reference guide to tell you why and how to sponsor new Dealers. Other "how to" books are also helpful and should be read by every new Dealer. They include information on how to begin, how to sell, how to promote, how to administrate, plus books on the Altrum division, our sales programs, and information on product features and benefits. All of this information is geared to help you in all aspects of owning and operating your own AMSOIL business.

In addition to these many training tools, AMSOIL also makes available a tremendous variety of product and promotional materials geared to help you sell AMSOIL, Altrum and AGGRAND products.

Our Sales Promotions Department is staffed with talented writers and marketing personnel who take great pride in producing outstanding sales literature and sales aids for our Dealers use. We expect our promotional materials to reflect a quality image for our company, our products, and for you, our Dealers. They are produced at great expense to the company, but in high enough quantities to make them affordable to individual Dealers.

When you hand out an AMSOIL product brochure, data sheet, or any AMSOIL sales aid, it is always a first class piece. When your new Dealers receive the *Action News*, *Altrum News* or the *AGGRAND News*, you know they are receiving timely, well-written information that will help them in their businesses. You know these publications will be of high quality and that they will reflect well not only on the company, but on you as a sponsor and businessperson. When you or your customers visit our website, they find it well designed, informative and easy to use.

When you see an AMSOIL advertisement in a magazine, it will also reflect the quality of the company and products. That's how we do things here at AMSOIL. No shortcuts, no exaggerated claims, no badmouthing the competitions. Just the features and benefits our products deliver presented in a tasteful, high-quality way.

I am a firm believer in doing things right and demonstrating quality in everything this company does; from the raw materials we buy, to the products we make, to our work environment, to the tools we use in manufacturing, to the people we hire, to the cleanliness of our plant, to the sales aids we make available to our Dealers, to the advertising we do, to the way we conduct our business in general. Quality is what has made this company strong and what will keep us strong in the future.

So back to sponsoring. I realize that I often sound like a broken record when talking about the importance of sponsoring, but it clearly is the quickest and best way to build a strong AMSOIL business. If that is not your goal, then don't bother reading this message. Too late, eh? Already read it? There is a method to my madness, and I hope you got the message! Sponsor and grow. It works!



A. J. "Al" Amatuzio  
President and CEO, AMSOIL INC.

# DEALERS IN ACTION!

## AMSOIL Powers Up Preferred Customer's Pickup



**AMSOIL USER FOR LIFE** – Lyle Reinier at home in Mesa, Ariz., where he tells everyone he knows about AMSOIL lubricants.

Remember those Saturday afternoons as a kid watching your dad change the oil in the car? Remember the setup for the job? How he opened the oil plug, released the blackened oil into the pan underneath, then, after the drain, poured new oil into the engine?

If you're more than 30 years old, the new oil most likely was petroleum based. And your dad swore by it and the importance of repeating the ritual every 3,000 miles.

However, AMSOIL synthetic motor oils have led the way to better performance and extended drain intervals for 30 years.

Lyle Reinier, Mesa, Ariz., found out the hard way that he can save time and money, as well as wear and tear on his vehicles with AMSOIL. "I spent a lot of money on oil," he said, adding that his hobby of running Kawasaki KLR 300 dirt bikes increased those expenses.

Reinier, an inventory analyst for Boeing, admits old-fashioned "stick-to-it-iveness" made him reluctant to use synthetics, although he heard only good reports about AMSOIL as early as the 1980s.

Later, when he started using synthetics, he couldn't easily find AMSOIL. "Now it's everywhere," he said.

Last year, Reinier did some research on the AMSOIL website, found he could get everything he needed and became a Preferred Customer. He put AMSOIL 10W-30 motor oil in his 2001 Dodge Ram pickup truck, ATF in the transmission, AMSOIL 75W-90 Gear Lube in the differentials and installed an AMSOIL Super Duty Air Filter.

He runs the Ram hard, hauling a 25-foot, 4,200-pound travel trailer through the Arizona heat.

In April 2001, Reinier made a trip up Five Mile Hill near Cottonwood, AZ, using Mobil 1 and Dodge-recommended Mopar +4 tranny fluid. In May of this year, he made the same trip, only this time he had AMSOIL lubes bumper to bumper.

On the first trip, the Ram struggled to maintain 40 mph and the engine temperature went to 240 degrees. This May, with the AMSOIL lubes, the Ram pulled the trailer at 50 mph and the engine temp stayed steady at 210 degrees, Reinier said.

"AMSOIL is my oil from now on, and I'm just sorry I didn't start using it a long time ago when I first knew about it. It's amazing stuff," he said. "And, it lasts the time of five oil changes! That's a big savings. I'm telling everyone I know about it, and that it's not only the first in synthetics, it's the best."

## New Dealership Thrives for Second Generation AMSOIL User

In Denver, 24-year-old Kevin Korzan is a second-generation AMSOIL user. He grew up with AMSOIL motor oils, because his dad, Al Korzan, started using them in the 1970s while he was stationed at Holloman Air Force Base in New Mexico.

So, it was a no-brainer for Kevin to become an AMSOIL Dealer. He started his Dealership in April of this year. "I've always believed in AMSOIL," he said.

Right now he's keeping his day job as an insurance claims representative, but he is amazed at how quickly his AMSOIL business is growing. After one short month, Korzan needed an enclosed cargo trailer to haul his many orders.

He drives a 2002 Yukon Denali that he put AMSOIL 0W-30 in at 4,000 miles. He also uses the AMSOIL oil filter, air filter and ATF in his 7,500-pound SUV. "As soon as I put the AMSOIL products in it, my gas mileage went up about 19-20 miles per tankful," he said. Throttle response improved when he added the air filter, Korzan said.



**TODAY'S VEHICLE** – Dealer Kevin Korzan runs AMSOIL bumper to bumper in his 2002 Yukon Denali.

His best sales pitch is the story of his first car, a white 1977 Pontiac Grand Prix, handed down through the family from the day it was driven new off the showroom floor.

His mother, June Korzan, bought the car new, then his dad drove it for awhile and finally the car was given to Kevin in 1994 when he was a sophomore in high school. He no longer drives the car, which has more than 190,000 miles on the original engine. "I've never had anything replaced on the engine, and it has never burned oil at all," he said. It ran with AMSOIL 10W-40 motor oil in it since 1979, when it had about 32,000 miles on the engine. Through those years, the oil was changed annually, although the family never put 25,000 miles on it a year. Korzan added an AMSOIL TS Air Filter in 1994 when he started driving it. "All of my customers are impressed with the story," he said.

He originally made a one-year commitment to the AMSOIL Dealership. "And it has just taken off," he said.



**STILL MINT** – The Korzan 1977 Pontiac Grand Prix today.

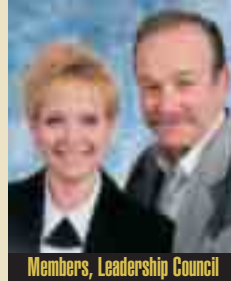
# MONTHLY LE



**Ray & Arlene Schmit**  
 Minnesota  
 ★★Regency Platinum Direct  
 Jobbers  
**FIRST**—Leaders in Total  
 Organization  
**FIRST**—Leaders in Personal  
 Group Sales



**LaDonna Harrison &  
 LaVel Rude**  
 Minnesota  
 ★★★Regency Platinum Direct  
 Jobbers  
 Second—Leaders in Total  
 Organization



**Members, Leadership Council**  
**Mark & Sherree Schell**  
 Idaho  
 ★★Regency Platinum Direct  
 Jobbers  
 Third—Leaders in Total  
 Organization  
 Second—Leaders in Personal  
 Group Sales



**Leonard & Eunice Pearson**  
 Washington  
 ★Regency Platinum Direct  
 Jobbers  
 Fourth—Leaders in Total  
 Organization  
 Eighth—Leaders in Personal  
 Group Sales



**Member, Leadership Council**  
**William & Judy Shirk**  
 Maine  
 Regency Platinum Direct  
 Jobber  
 Seventh—Leader in Total  
 Organization  
 Seventh—Leader in Personal  
 Group Sales



**George & Shirley Douglas**  
 Florida  
 Regency Gold Direct Jobbers  
 Eighth—Leaders in Total  
 Organization  
 Ninth—Leaders in Personal  
 Group Sales  
 Tenth—Most New Qualified  
 Dealers & Accounts



**Member, Leadership Council**  
**Ora Mae Boardman**  
 Virginia  
 Regency Platinum Direct  
 Jobber  
 Ninth—Leader in Total  
 Organization



**Daniel & Judy Watson**  
 Florida  
 Regency Silver Direct Jobbers  
 Tenth—Leaders in Total  
 Organization  
 Fourth—Leaders in Personal  
 Group Sales  
 Fifth—Leaders in Most New  
 Qualified Dealers & Accounts



**Bud & Lorna Bourquin**  
 Minnesota  
 Regency Direct Jobbers  
 Fifth—Leaders in  
 Personal Group Sales



**Robert & Diane Ayr**  
 Massachusetts  
 Direct Dealers  
 Third—Leaders in Commercial  
 & Retail Marketing



**Larry Gray**  
 California  
 Premiere Direct Jobber  
 Fourth—Leader in  
 Commercial & Retail  
 Marketing



**James J. Allen**  
 Ohio  
 Master Direct Jobber  
 Fifth—Leader in Commercial  
 & Retail Marketing



**Dave M. Mann**  
 Michigan  
 Master Direct Jobber  
**FIRST**—Most New  
 Qualified Dealers & Accounts



**Edward Smith & Linda  
 Sullivan**  
 Texas  
 Direct Jobbers  
 Second—Most New Qualified  
 Dealers & Accounts

# ADERS

May 2002

# HALL OF FAME



**David & Carol Bell, Texas**  
Regency Platinum Direct Jobbers  
*Fifth—Leaders in Total Organization*  
*Sixth—Leaders in Personal Group Sales*  
*Second—Leaders in Commercial & Retail Marketing*  
*Fourth—Most New Qualified Dealers & Accounts*



**Gerry & Patricia Reid**  
*Virginia*  
Regency Gold Direct Jobbers  
*Sixth—Leaders in Total Organization*  
*Third—Leaders in Personal Group Sales*  
*Ninth—Most New Qualified Dealers & Accounts*

Members, Leadership Council



**Michael Ellis**  
*Michigan*  
Regency Direct Jobber  
*Tenth—Leader in Personal Group Sales*



**Larry & Kathryn Chambless**  
*Georgia*  
Regency Silver Direct Jobbers



**Douglas & Eileen Bottamiller**  
*Maryland*  
Direct Jobbers  
**FIRST**—Leaders in Commercial & Retail Marketing



**Michael & Eileen Kaufman**  
*Michigan*  
Executive Direct Jobbers  
*Third—Leaders in Most New Qualified Dealers & Accounts*



**Steve & Linda Cross**  
*Colorado*  
Regency Silver Direct Jobbers  
*Sixth—Most New Qualified Dealers & Accounts*



**Robert & Jean Johnson**  
*New Hampshire*  
Executive Direct Jobbers  
*Seventh—Leaders in Most New Qualified Dealers & Accounts*

AMSOIL Hall of Fame members are recognized for their long-standing service, achievement and commitment to excellence.



**Bill and Donna Durand,**  
★★★★Regency Platinum



**Shirley Green,**  
Regency Platinum



**Dorothy Hansen,**  
Regency Platinum



**Harold and Marcile Hartman,**  
Regency Platinum

# HIGHER LEVELS OF

## MASTER DIRECT JOBBERS

**James & Juli Graydon**  
*Florida*



**David M. Mann**  
*Michigan*



## EXECUTIVE DIRECT JOBBERS



**Michael & Eileen Kaufman**  
*Michigan*

## NEW DIRECT JOBBERS



**Ken & Susan Campbell**  
*Michigan*

Sponsors: Michael & Carolyn Barber  
Direct Jobbers: Michael & Carolyn Barber



**Robert & Bonnie Fulton**  
*South Carolina*

Sponsors: Raymond & Karen Peszko  
Direct Jobbers: Raymond & Karen Peszko



**Allan & Joelene Loew**  
*Illinois*

Sponsors: Roland & Wilma Sondgeroth  
Direct Jobbers: James & Nancy McEvoy



**Michael J. Mathe**  
*Michigan*

Sponsors: David & Rebecca Reid  
Direct Jobbers: David & Rebecca Reid



**Vincent C. McCandless**  
*Virginia*

Sponsors: Donald & Joyce Nichols  
Direct Jobbers: Donald & Joyce Nichols



**Walter Perera**  
*Ontario*

Sponsors: Carl & Kimberlee McNamee  
Direct Jobbers: Carl & Kimberlee McNamee

## PREMIERE DIRECT JOBBERS



**Ron & Sandra Ward**  
*Texas*

### 2500 Level Honors 2500 monthly commission credits 25 Dealers sponsored

**John & Mary Beth Coffey**, *Virginia* Sponsors: Donald & Lina Nichols

**Todd & Camilla Westfall**, *Oklahoma*  
Sponsors: Michael & Eileen Kaufman

### 2000 Level Honors 2000 monthly commission credits 20 Dealers sponsored

**James & Maria Ackney**, *Alberta* Sponsors: Greg & Debra McKenzie

**Norman E. Ayres**, *Ohio* Sponsor: Patrick Scott McPherson

### 1500 Level Honors 1500 monthly commission credits 15 Dealers sponsored

**Charles W. Joiner**, *Florida* Sponsors: George Jr. & Shirley Douglas  
**Ronny & Lisa Nielson**, *Utah* Sponsors: Kenneth & Christin Johnson

**Robin & Christine Tuttle**, *Connecticut*  
Sponsors: Normand & Sandra Leclerc

## NEW DIRECT DEALERS



**Patrick & Carol Esser**  
*Minnesota*  
Sponsors: Gary & Elizabeth Flatau  
Direct Jobbers: Ray & Arlene Schmit



**Edward M. Jennings**  
*New York*  
Sponsor: Joseph M. Hallock  
Direct Jobber: Joseph M. Hallock



**Charles & Margaret Johnson**  
*Connecticut*  
Sponsors: Cortland & Marilyn Johnson  
Direct Jobber: LaDonna Harrison



**Gayle & Sharon Montgomery**  
*Idaho*  
Sponsors: Charles & Connie McGuffey  
Direct Jobbers: Charles & Connie McGuffey



**John & Laurie Nelesen**  
*Florida*  
Sponsor: Isaac H. Bourne  
Direct Jobber: Flora Soukup

## 1000 Level Honors 1000 monthly commission credits 10 Dealers sponsored

**Brenda & Richard Coats**, *Oklahoma*  
Sponsors: Kevin & Dianne Alexander  
**Kenneth & Margaret Rich**, *Pennsylvania* Sponsor: James Siegfried

**John & Diane Schultz**, *Virginia* Sponsors: Gerry & Patricia Reid  
**Arthur C. Vagt**, *Idaho* Sponsors: F. Dale & A. Helen Sharp

## 500 Level Honors 500 monthly commission credits 5 Dealers sponsored

**Stephen O. Beckett**, *Virginia* Sponsors: Wallace & Katherine Hillman  
**Barry J. Bougher**, *Missouri* Sponsor: Sherry Dirksen  
**Curtis K. Brilz**, *California* Sponsors: Charles & Linda Evans  
**Philip T. Garner**, *New York* Sponsors: Raymond & Janet Gerlach  
**Karen Grace**, *Pennsylvania* Sponsor: Gladys Mitchell  
**Kevin & Jennifer Hungate**, *Idaho*  
Sponsors: Harrison & Shirley Gerstlauer

**Horace C. Mason Jr.**, *Virginia* Sponsors: Donald & Lina Nichols  
**Michael & Susan Mueller**, *Wisconsin* Sponsor: Arnold W. Anderson Jr.  
**John W. Rennicks**, *Alabama* Sponsor: Renate M. Goehring  
**Lynn J. Riggs**, *Oregon* Sponsor: Glen Brockamp  
**Elizabeth & Cecil Spradling**, *Virginia*  
Sponsors: Donald & Lina Nichols

## 300 Level Honors 300 monthly commission credits 3 Dealers sponsored

**Michael E. Albertin**, *California* Sponsors: John & Jeanne Burke  
**Raul Alica**, *Florida* Sponsors: Edward & Patricia Hordu  
**Leroy Sr. & Lou Ela Boren**, *California*  
Sponsors: Charles & Linda Evans  
**Armand Jr. & Luisa Boutin**, *Massachusetts*  
Sponsor: George R. Carlson  
**Brad Carlson**, *Minnesota* Sponsors: Bud & Lorna Bourquin  
**Danny & Kelley Doktor**, *Michigan* Sponsor: James D. Weeks  
**Thomas R. Dorman**, *Iowa* Sponsor: Loren L. Turnipseed  
**William R. Eagle**, *Arizona* Sponsor: Jason Wagner  
**Ramon J. Ecung**, *Texas* Sponsors: Mark & Barbara Jackson  
**Robert & Diane Evans**, *Oklahoma* Sponsor: Donald W. McNeill  
**Ron Fafnis**, *Wisconsin* Sponsor: Raymond D. Yaeger  
**Glenn C. Hedin**, *Ohio* Sponsors: Arlyn & Darlene Hedin  
**Nathan & Marilyn Hemperly**, *Idaho*  
Sponsors: Mark & Sherree Schell  
**Scott D. Kirk**, *Illinois* Sponsor: Gregory Vaughn  
**David J. Laguardia**, *Florida* Sponsor: Marvin J. Apfelbaum  
**Edward & Dorothy McLenna**, *Texas* Sponsors: David & Carol Bell  
**Bruce Merrill**, *Indiana* Sponsors: Willis & Rolene Gingeri  
**John R. Plotnicky**, *Florida* Sponsors: Don & Brenda Cole  
**Richard H. Ringer**, *Michigan* Sponsor: Craig Lewis  
**Garland & Laura Treese**, *Pennsylvania* Sponsor: David K. Hostetter  
**Edna J. Wilking**, *Pennsylvania* Sponsor: Joseph M. Hallock  
**Henry & Nancy Wilson**, *North Carolina*  
Sponsors: Gerry & Patricia Reid

**Randy & Tracy Bartlett**, *Minnesota* Sponsors: Charles & Donna Meyer  
**Barry J. Bougher**, *Missouri* Sponsor: Sherry Dirksen  
**Bryan D. Boyer**, *Colorado* Sponsors: Steve & Linda Cross  
**Curtis K. Brilz**, *California* Sponsors: Charles & Linda Evans  
**Brian Cairns**, *Wisconsin* Sponsor: Ken E. Husby  
**James & Sandra Caswell**, *Connecticut* Sponsor: Elodia Young  
**Paul F. Curtis**, *Florida* Sponsors: Bill & Roxana Wepf  
**James P. Curtis**, *California* Sponsor: Craig S. Heisey  
**Philip T. Garner**, *New York* Sponsors: Raymond & Janet Gerlach  
**R. Joseph Hieb**, *Nevada* Sponsor: Louis Rosenthal  
**James T. Jenkins**, *Florida* Sponsors: Daniel & Judy Watson  
**Ron K. Humphrey**, *New Mexico* Sponsor: Dave M. Mann  
**Douglas K. Maxwell**, *British Columbia* Sponsor: Catherine Yaremchuk  
**Doyle W. Robertson**, *Idaho* Sponsors: Dell & Sydney Robertson  
**Thomas R. St. Clair**, *Ohio* Sponsors: Donna & Arthur Riggie  
**Skip & Susan Saurman**, *New Mexico* Sponsors: Paul & Nancy Greenberg  
**Richard & Kate Shield**, *Texas* Sponsors: David & Carol Bell  
**Wayne C. Skinner**, *New York* Sponsors: Ken & Cindy Marland  
**Elizabeth & Cecil Spradling**, *Virginia* Sponsors: Donald & Lina Nichols  
**Richard T. Tapp**, *Indiana* Sponsors: Deon & Roxanne Sheckells  
**Joseph & Janice Trapanese**, *South Carolina* Sponsor: Carl Jonas Jr.  
**Michael & Vicki Walters**, *Minnesota*  
Sponsors: Leonard & Eunice Pearson  
**Jerry & Mary Willoughby**, *Illinois* Sponsors: Dennis & Roberta Muller  
**Michael & Kimberly Wobbrock**, *Minnesota*  
Sponsors: Charles & Donna Meyer

# AMSOIL Introduces Two New Ways to Clean

## **BriteSide™** Miracle Wash Aerosol Spray



Miracle Wash Waterless Car Wash and Polish is now available in a convenient aerosol spray. No more applicator bottles. No more refilling. And no more pumping.

Simply apply Miracle Wash using the aerosol spray can, work around with a towel and let the surface dry to a haze. Buff with a clean towel until the haze is removed and wipe away to leave your car with a fantastic shine and a super tough protective finish.

The active ingredients in the Miracle Wash formula are surfactants. These specialized chemicals not only lift the dirt off of the surface of your car, they also hold them in suspension while you wipe the surface clean. Throughout the process, Miracle Wash acts as a protective barrier between the dirt particles and the surface, protecting the finish from abrasion.

But Miracle Wash does more than just clean. Its specialized antistatic agents repel dust and light dirt, maintaining your car's brilliant shine long after you've finished washing it. And Miracle Wash even protects against the damaging effects of the sun's ultraviolet rays.

Miracle Wash is highly effective on virtually all nonporous and painted surfaces. At home, at work or in the shop, Miracle Wash is the only product you need to keep surfaces looking clean and new.

### Miracle Wash Aerosol Spray

- **Cleans your car** • **Leaves a brilliant, protective shine**
- **Eliminates car wash mess** • **Convenient anywhere, any time**
- **No need to refill bottles** • **Repels dust and light dirt**
- **Shields against the sun's ultraviolet rays**

### Try Miracle Wash on:

- **RV's** • **Bicycles** • **Motorcycles** • **Boats** • **Kitchen Appliances**
- **Countertops** • **Windows** • **Mirrors** • **Desktops**
- **Musical Instruments** • **and many, many more**



Apply Miracle Wash with a convenient aerosol spray.



Miracle Wash not only lifts the dirt off of the surface of your car, it also holds particles in suspension while you wipe the surface clean.



Specialized antistatic agents repel dust and light dirt, maintaining your car's brilliant shine long after you've finished washing it. And Miracle Wash even protects against the damaging effects of the sun's ultraviolet rays.

### Miracle Wash Spray

U.S. Pricing						
Stock No.	Pkg/Size	Wt. Lbs. ea	Comm Credits	Dealer Cost	Min. Sugg. Retail	
AMW-SC	(1) 13-oz. spray can	1	5.95	6.25	8.35	
AMW-06	(6) 13-oz. spray cans	6	35.70	35.70	49.50	
CAN Pricing						
Stock No.	Pkg/Size	Wt. Lbs. ea	Comm Credits	Dealer Cost	Min. Sugg. Retail	
AMW-SC	(1) 13-oz. spray can	1	5.95	10.05	12.75	
AMW-06	(6) 13-oz. spray cans	6	35.70	57.30	75.90	

Call 1-800-777-7094 to order





# Up With BriteSide Appearance Products

## **BriteSide™** Heavy Duty SCRUB Hand Cleaner

**AMSOIL INC. has once again expanded the BriteSide™ product line with a new hand cleaner that delivers both exceptional cleaning power and the convenience of water-free application. Heavy Duty SCRUB Hand Cleaner is the perfect cleaner for the shop, garage or home.**



SCRUB Hand Cleaner is formulated for the toughest cleaning jobs.



SCRUB Hand Cleaner does not rely on harsh pumice to get hands clean. It has been chemically engineered to cut through grease, oil and dirt with normal wiping.



SCRUB Hand Cleaner does not require water to remove dirt, oils and grease from your hands or to rinse off when finished. Simply wipe SCRUB away with a towel.

Dozens of hand cleaner products currently available on the market are nothing more than simple soaps that are only capable of removing surface dirt. These soaps cannot effectively remove oils, greases and other complex chemicals from the skin, and almost all require frequent reapplication and the assistance of water washing. Others include high amounts of pumice, which can effectively remove oils and greases from the skin, but does so only after repeated harsh abrasive exposure.

SCRUB contains no abrasive pumice. The unique formulation dissolves and assimilates oils and greases on hands as soon as it is applied, and requires little or no rubbing action to remove the substances.

Industrial and shop areas frequently do not have readily available running water at machine sites, so a waterless cleaner is the perfect solution. Although SCRUB can be used with water, it can easily be removed with a clean towel or rag with no water washing or rinsing. SCRUB leaves hands feeling moist for a minute, and then is absorbed into the skin.

Heavy Duty SCRUB Hand Cleaner is ideal for commercial, industrial and home applications. It is available in a convenient 10-ml. one-use sample packet size, a 16-oz. bottle and a one-gallon bottle which can be accessorized to hang in a wall-mounted bracket with an easy-to-use pump dispenser (pump dispenser purchased separately).



G-1788

### BriteSide Heavy Duty Scrub Hand Cleaner



G-1806

G-1818

#### U.S. Pricing

Stock No.	Pkg/Size	Wt. Lbs. ea	Comm Credits	Dealer Cost	Min. Sugg. Retail
BSH-BF	(1) 16-oz. bottle	1	3.85	5.80	7.55
BSH-16	(6) 16-oz. bottles	6	23.10	33.00	44.70
BSH-1G	(1) gallon bottle	9	13.95	20.95	27.35
BSH-04	(4) 1 gallon bottles	36	55.80	79.80	107.80
G-1788	(25) 10 ml sample packets	--	--	11.25	--
G-1806	(1) gallon bottle pump	--	--	1.75	--
G-1818	(1) wall mount bracket	--	--	9.95	--

#### CAN Pricing

Stock No.	Pkg/Size	Wt. Lbs. ea	Comm Credits	Dealer Cost	Min. Sugg. Retail
BSH-BF	(1) 16-oz. bottle	1	3.85	9.30	11.85
BSH-16	(6) 16-oz. bottles	6	23.10	53.10	70.50
BSH-1G	(1) gallon bottle	9	13.95	33.90	43.15
BSH-04	(4) 1 gallon bottles	36	55.80	129.20	171.00
G-1788	(25) 10 ml sample packets	--	--	18.75	--
G-1806	(1) gallon bottle pump	--	--	2.80	--
G-1818	(1) wall mount bracket	--	--	15.95	--

Call 1-800-777-7094 to order

# AMSOIL Is a World Class Motor Oil

European motor oils are widely recognized as among the highest quality in the world. In Europe, vehicles and engines tend to be significantly smaller than their American counterparts, thus demanding superior lubricants that keep heat, friction and wear to a minimum. Tighter environmental standards overseas further justify Europe's need for high-quality engine lubricants that decrease emissions, increase fuel economy and promote longer drain intervals (European motor oil companies and automobile manufacturers typically recommend drain intervals between 12,000 and 18,000 miles).

While most American motor oils don't meet the higher standards of European oils, AMSOIL INC. has over 30 years experience manufacturing synthetic motor oils that deliver superior wear protection, longer drain capabilities, and improved fuel economy. AMSOIL Motor Oils meet or exceed the toughest worldwide standards and are truly "world class oils."

AMSOIL INC. was the first U.S. oil manufacturer to make synthetic motor oils for automotive applications, the first in the U.S. to utilize the NOACK volatility test as a standard of performance, the originator of extended drain intervals in the U.S. market, and the first to make legitimate claim to making lubricants that actually improve fuel economy. In many respects, AMSOIL INC. set the standards by which motor oils are measured in the U.S.

## American Motor Oil Specifications

So, just how are motor oil standards set in America, and how do AMSOIL Motor Oils compare? In order to establish an efficient and organized way to introduce newly upgraded engine oil specifications to the marketplace, the American Petroleum Institute (API) established the Engine Oil Licensing and Certification System in 1993. Under the system, it is up to the Society of Automotive Engineers (SAE) to indicate a need for a new oil, while the American Society for Testing and Materials (ASTM) establishes the tests and testing limits and API administers licensing and auditing. The first "Gasoline-Fueled" standard, GF-1, was introduced in late 1993. Two years later, with tighter performance requirements, GF-2 was approved.

Most recently, an SAE Task Force chaired by Toyota's John Shipinski stated in May 1997 that "a new gasoline engine oil performance category was needed" and identified improved fuel economy, improved emissions systems protection and "general oil performance improvement" as the most pressing needs for the next category of motor oils. After several delays, GF-3 was finally approved in late 2001 and has quickly translated into API SL motor oils.

## Fuel Economy

One of the major successes of GF-3 is the improved fuel economy standards. According to General Motors' Mike McMillan, "We now have retained fuel economy up to 4,000 miles, a major improvement. There were no limits like that in GF-2 and some of those oils lost all of their fuel economy improvement as they aged. You can throw a number out, but my estimate is that we've improved fuel economy somewhere between one half and a full percent over GF-2."

Fuel economy limits for GF-3 oils are measured by the Sequence VIB engine test, with different standards for different viscosity grades:

- 0W-20 and 5W-20 oil grades must demonstrate a 2 percent fuel economy improvement after 16 hours of testing and a 1.7 percent improvement after 96 hours when compared with a reference oil.
- 0W-30 and 5W-30 oil grades must demonstrate a 1.7 percent fuel economy improvement after 16 hours of testing and a 1.3 percent improvement after 96 hours when compared with a reference oil, and the sum of the two must be at least 3 percent.
- For all other viscosity grades, the limits and minimums are 0.09 percent, 0.06 percent and 1.6 percent, respectively.

AMSOIL Synthetic Motor Oils are already far ahead of the curve when it comes to fuel economy. When compared with conventional automotive lubricants, AMSOIL Synthetic Motor Oils have been shown to yield significant increases in fuel economy. Petroleum lubricants are composed of irregular molecules of various sizes, making them susceptible to volatility and creating excess friction. The vehicle's engine has to burn extra fuel to overcome this friction, decreasing fuel economy. AMSOIL synthetic lubricants contain only smooth, uniform molecules, which reduces hydrodynamic friction, and they are highly resistant to oil volatility, which maintains viscosity and further reduces friction to allow more fuel to be used for the task of propelling the vehicle, improving fuel economy.

Industry tests demonstrate that an average passenger car can conservatively decrease its fuel consumption by 2 to 5 percent by switching to synthetic lubricants, while independent AMSOIL testing shows that trucks can decrease fuel consumption by 8.2 percent.

## Oxidative Stability

Tied in with fuel economy improvement is improved oxidative stability. Although improved oxidative stability wasn't identified as a specific goal for GF-3, it was

an area that needed to be addressed in order to achieve improved fuel economy over the life of the oil.

AMSOIL Synthetic Motor Oils resist oxidation longer than petroleum motor oils, maintaining their cooling and lubricating effectiveness far longer than conventional motor oils, while keeping the engine clean and maintaining efficient fuel consumption.

### **Volatility**

The volatility properties of GF-3 oils are improved, lowering oil consumption, extending oil life, easing stress on catalytic converters and improving fuel economy.

AMSOIL Synthetic Motor Oils keep oil consumption at an absolute minimum. Where conventional motor oils can lose up to 15 percent of their original weight in high-temperature conditions, which thickens the oil and contributes to poor circulation, reduced fuel economy, excessive emissions and engine wear, AMSOIL Motor Oils effectively resist vaporization. In fact, AMSOIL Motor Oils easily surpass rigorous European volatility standards, set at 13 percent weight loss. According to AMSOIL Laboratory Director Dave Leitten, "I expect volatility requirements to become increasingly tighter with each new performance category. AMSOIL is well ahead of the game in this area."

### **Emissions System Protection**

An initial goal for GF-3 was to reduce phosphorus levels in engine oils. The primary source of phosphorus in engine oils is in antiwear additives called ZDDP's. Although these additives are extremely effective in wear reduction, some manufacturers believe phosphorus contaminants are harmful to vehicles' catalytic converters. However, since there is not total agreement in the automotive and lubrication industries on this belief, and since automakers weren't comfortable reducing the level of ZDDP in engine oils and sacrificing wear protection, the goal was put on hold for the upcoming GF-4 agenda.

GF-3 does, however, still offer improved emissions system protection through improved oil consumption specifications. The less a motor oil vaporizes, the less phosphorus contaminants end up in the exhaust. Motor oils that demonstrate low volatility present less risk to catalytic converters, despite their phosphorus levels. Because AMSOIL Synthetic Motor Oils keep oil consumption to an absolute minimum, potentially damaging phosphorus contaminants are not an issue. AMSOIL Motor Oils offer the ultimate in both wear protection and emissions system protection, period.

### **High-Temperature Deposits**

GF-3 addresses high-temperature deposits using the IIF and TEOST tests, but the level of improvement is debatable. "We made substantial improvement in addressing high-temperature deposits using the IIF and TEOST tests," says Mike McMillan of General Motors. "Our reference oil tests show that." However, according to Pete Misangyi of Ford, "We didn't get enough in deposit control. Antioxidant or long-life aspects could have been done better. The category could have been more robust from the engine oil life side. We've got improved



base stocks and the category ought to have taken better advantage of that."

The synthetic formulation of AMSOIL Synthetic Motor Oils so effectively resists oxidation, they naturally run cleaner than conventional petroleum motor oils. "At AMSOIL, we use only the finest detergent/dispersant additives during the blending process, and this effectively keeps deposits under control for extended drain intervals," said Leitten.

### **Low-Temperature Pumpability**

GF-3 improvements in the area of low-temperature pumpability were minimal. "The viscometric properties of motor oils at low temperatures can and do change very fast," says Dennis Florkowski of DaimlerChrysler. "I think it's reasonable to expect [aging] oil to retain its pumpability characteristics throughout the entire drain interval. We owe this to our customers. We were not successful with this in GF-3."

Conventional lubricants contain paraffins, or waxes, that thicken and inhibit flow in cold weather conditions. In fact, conventional motor oils may leave critical working parts unprotected for five full minutes after startup. Synthetic motor oils do not contain paraffins, and they remain fluid in low temperatures. AMSOIL Synthetic Motor Oils exhibit outstanding low-temperature pumpability throughout extended drain intervals, permitting easy engine cranking in the most frigid conditions for quick starts and immediate post-startup protection.

### **Coming Soon: GF-4**

Although GF-3 standards are not even a year old, work has begun on the next engine oil standard, GF-4, and the auto industry would like to see it implemented by spring 2004. The list of priorities for GF-4 include even tighter fuel economy specifications, emissions system protection, improved wear protection, reduced phosphorus levels, used-oil pumpability and extended drain intervals. While some engine oil manufacturers have struggled to meet GF-3 specifications and look forward to the new standard with worry and uneasiness, AMSOIL Dealers can rest easy knowing that AMSOIL Motor Oils are world-class products blended to meet the toughest worldwide specifications.

# AMSOIL Greases for All Applications

- **GL Series – Multipurpose** • **GVC – High Viscosity** • **GWR – Water Resistant**
- **GH Series – Heavy Duty** • **GRG – Racing Grease** • **GXC – Food Grade**
- **GFW – Fifth-Wheel and Open-Gear**

According to *The Practical Handbook of Lubrication*, “grease is a lubricant composed of a fluid lubricant thickened with a material that contributes a degree of plasticity.”

Pretty dry stuff.

A better way to understand grease is to think of it as “the gravy of the lubricant world.”

Like gravy, grease starts out with a liquid base, like chicken or beef broth, and then a thickener is added – much like the flour or cornstarch paste for gravy – to give it the right consistency. Then, additives, like the spices, create greases appropriate for their various applications.

Pretty simple stuff, but vital to the smooth operation of equipment parts under extreme pressure and heat.

Why is grease important and what are its functions?

Grease is important because it separates metal surfaces from one another and prevents wear. It continues to provide a barrier between those components under extreme pressure, heat and heavy loads.

Because greases have high retentive properties, they are used where a continuous supply of fresh lubricant is not provided, and where an oil would not be retained. That means, for instance, bearings that are not supplied by circulating bath systems are lubricated with grease.

AMSOIL uses only synthetic base oils for its greases because tests prove they provide a tougher film strength, are more durable and last longer than petroleum base oils.

All AMSOIL grease products contain complexed thickeners and complete additive systems.

AMSOIL uses lithium complex thickeners in all of its greases, except in the GXC Food Grade grease where an aluminum complex thickener is used, to create varying consistencies of greases for virtually every application.

“The advantage of using the lithium thickeners is that they have the highest degree of compatibility with

other thickeners,” said Technical Services Manager Ed Kellerman. That means AMSOIL greases can be added where other greases have been used without the need to flush the entire system.

The most common reasons for grease-related failures are using the wrong grease, incompatibility with other greases used in the system and too much or too little grease.

“Too much grease is as detrimental as too little,” Kellerman said. “Over-lubrication can cause heat buildup and seal failure. It’s very important to follow the specifications.”

The consistency, or hardness, of grease is often its most important attribute. The correct consistency is determined by the application for which it is used. Consistency is tested by dropping a cone into grease that has been stirred (worked) to the point of its intended use, and that determines its NLGI grade.

Greases are rated in six classifications by the National Lubrication and Grease Institute (NLGI). They range from 000 to 6, and are referred to as grades. The 000 grades are nearly fluid, while the 6 grades are nearly solid.

“AMSOIL greases meet the highest NLGI classification of LB/GC,” Kellerman said.

The most commonly used grease is NLGI 2. Softer grades, especially 0 and 1, are often used for improved pumpability or low-temperature service. Higher consistency numbers are used where leakage or sealing are particular concerns.

AMSOIL has a diverse line of greases for virtually every application.

The following charts and graphs detail the AMSOIL line of greases, their characteristics and applications.

Technical information for all of the AMSOIL greases can be found in the data sheets on the AMSOIL Corporate Website at [www.amsoil.com](http://www.amsoil.com) in the Dealer’s Zone.

NLGI Number	AMSOIL	Worked Penetration at 25°C (in mm)
<i>Semi Fluid</i> 000	N/A	445-475
00	N/A	400-430
0	GLA	333-385
1	GFW, GLB, GHB	310-340
1.5	GWR	295-310
2	GRG, GHD, GLC, GXC, GVC	265-295
3	N/A	220-250
4	N/A	175-205
5	N/A	130-160
<i>Brick</i> 6	N/A	85-115

<b>Chassis</b>	LA	Mild duty, frequent relubrication
	LB	Infrequent relubrication, high loads, water exposure
<b>Wheel Bearings</b>	GA	Mild duty
	GB	Moderate duty, typical of most vehicles
	GC	Severe duty, high temperature, frequent stop and go service

## ***Grease Compatibility Chart***

**C = Compatibility**

**B = Borderline**

**I = Incompatible**

	Aluminum Complex	Barium	Bentone/Clay	Calcium	Calcium 12 OH	Calcium Complex	Lithium	Lithium 12 OH	Lithium Complex	Polyurea	Sodium
Aluminum Complex	C	I	I	I	C	I	I	I	B	I	I
Barium	I	C	I	I	C	I	I	I	I	I	I
Bentone/Clay	I	I	C	B	C	I	I	I	I	I	I
Calcium	I	I	B	C	C	B	C	B	C	B	I
Calcium 12 OH	C	C	C	C	C	B	C	C	C	I	I
Calcium Complex	I	I	I	B	B	C	I	I	B	B	I
Lithium	I	I	I	C	C	I	C	C	C	B	I
Lithium 12 OH	B	I	I	C	C	B	C	C	C	B	I
Lithium Complex	B	I	I	C	C	B	C	C	C	B	I
Polyurea	I	I	I	B	I	B	B	I	B	C	I
Sodium	I	I	I	I	I	I	I	I	I	I	C



- Protection
- Efficiency
- Long Life

# AMSOIL Kicks Off Powerboat Racing Season

## AMSOIL and Blackhawk/Rinker Launch Partnership

The movie *Casablanca* closes with Rick (Humphrey Bogart) turning to Captain Renault (Claude Rains) to say, "Louis, I think this is the beginning of a beautiful friendship." That's the way AMSOIL sees its new sponsorship of the Blackhawk/Rinker Formula One powerboat team with driver Terry Rinker. Like AMSOIL, the team is committed to excellence and high performance. They won't settle for less.

### Hot Off the Wire

Saskatoon, Saskatchewan (July 21) – Team AMSOIL Formula One Prop Tour racer Terry Rinker leads flag to flag and captures the Great Northern River Roar Championship.

Jim Chambers, crew chief of the Team AMSOIL powerboat race team, doesn't like to be perplexed. He left round one of the AMSOIL-sponsored Formula One PROP Tour in Laughlin, Nev. with plenty to think about. The cerebral leader of the Blackhawk/Rinker Boats/AMSOIL team wants to know why the fastest boat

on the water didn't fare better. Rinker had the boat trimmed and flying around the course during testing. The half-ton, canary-yellow tunnel boat competed with a new red, white and blue AMSOIL decal for the first time. The Mercury engine kicked out 235 horsepower with speeds topping 125 miles-per-hour. The stage was set for another dual in the desert.

Once a year the gambling town of Laughlin, at about 500 feet above sea level, hosts some of the fastest boats in the world. The Formula One boat racing teams of the Hydro-PROP Tour drop the green flag on their season each year with this race on the swift Colorado River. A year ago this race was Rinker's to win. The Floridian was leading with five laps left when the boat inexplicably went dead in the water. Rinker climbed out onto the deck to reset a problematic kill switch, but it was too late to salvage the race.

Team AMSOIL backed their boat into the water for testing with something to prove, and prove it they did. Not only did the primary boat post the second fastest times of the session, but the back-up boat clocked in with the fastest times of the day. Back in the pits, Chambers was scratching his head to find where the power came from. More importantly he had to decide which boat Rinker was going to climb into on Sunday. An AMSOIL Dealer might say it was the Series 2000 2-Cycle Oil that made the boat so fast. Rinker joked it was the AMSOIL polish on the underside of the boat which made it skip across the water better.



Terry Rinker is one of the winningest racers in Formula One and is proud to be on board with AMSOIL.

The power was still there, but questions arose about a possible electrical problem. The boat looked vulnerable, but it was Sunday and time to race. Cloud cover kept temperatures down near 100 degrees. Rinker qualified for the second slot in the 40-lap feature. At the green flag Rinker stood on the throttle, but came around the first buoy in third place. He was gaining ground until a couple of race stoppages to replace buoys. The restarts hurt. Rinker had fallen to seventh place. Leaders began to fall away in the race's later stages. Rinker finished the day in fifth place. The team had been snake-bitten again. Chambers was puzzled over the problems and vowed to find solutions. Figure in points earned from the qualifying heats and Rinker leaves round one in second place overall in the PROP Tour. Rinker missed the overall PROP Tour championship by one point last season. Stand by to see what unfolds this time around "As Time Goes By."



AMSOIL 2-Cycle Oil is above the rest as the "Official Oil" of the Formula One PROP Tour.

### About The Boat

1,100 pounds  
225 horsepower  
130 miles per hour

### AMSOIL Back With PROP Tour and ESPN2

AMSOIL is back for a second season with the F-1 PROP Tour. Last year's results and feedback were just too positive to walk away from. The comments heard from racers, fans and AMSOIL Dealers made it imperative that "The First in Synthetics" remain the "Official 2-Cycle Oil" of the PROP Tour. All of the series races will be "taped as live" and broadcast on ESPN2.

An exciting new feature is the "AMSOIL First in Synthetics Point of Performance." At each race, host Brent May will feature an important aspect of powerboat racing. The pieces will have interviews with drivers and crew members and technicians. Topics may include the effects of synthetic lubricants on boat engines to safety issues to the personal workout routines of drivers. Some ideas will be serious while some will have some humor. For the F-1 PROP schedule and a listing of ESPN2 broadcast times, go to [www.amsoil.com](http://www.amsoil.com).



# AMSOIL On Course Off-Road

AMSOIL is kicking up dust in the Championship Off-Road Racing circuit.

"The Flying Dutchman" Dan Vanden Heuval leads the brigade of Team AMSOIL trucks. The "Dutchman," sponsored corporately by AMSOIL, has a new truck, a new sponsor and a new outlook. AMSOIL has been with the team on various levels for several years. Going into this season the Pro 2 driver decided he needed a new truck with more power

to compete. Kumho Tires has enough faith that it signed on as a primary sponsor. It took a few rounds, to as Vanden Heuval says "re-learn how to drive," but the



Dan Vanden Heuval Leads The AMSOIL Off-Road Contingent

team is on the right course. With four top five finishes in the first handful of races the team sits poised to make a run at a championship.

When the dust settles, also look for the Oberg Motorsports team of Mike Oberg and Gilly Gelhausen, and the team of Ben Wandahsega in the CORR Sportsman 2 class to be leading the pack. Oberg, corporately sponsored, and Wandahsega, co-op sponsored with Ron

Wright, have been chasing each other all season. Watch these AMSOIL teams and CORR events on ESPN2. Check [www.amsoil.com](http://www.amsoil.com) for times.

## Convention Theme:

## Racing Into the Future

AMSOIL INC. extends an invitation to co-op sponsored race teams to come to the 2003 AMSOIL convention in Duluth, Minn. The convention is July 17-19. Teams are welcome to come and display their cars, boats, snowmobiles, go-karts, and all other race vehicles.

Racing has taken on a whole new importance at AMSOIL. Marketing and Advertising Coordinator Ed Newman recently said in a newspaper article that, "Racing is our marketing strategy." AMSOIL sponsors several teams, of all types, from a corporate level, but it's the Dealers involved with grassroots racing that is helping drive our success. The number of teams that AMSOIL and its Dealers co-op sponsor is on the rise, as are AMSOIL sales. This is hardly a coincidence. Dealer-sponsored teams deserve to be recognized for their hard work and success. They are all winners.

Fun will be had by all. Join in the festivities next summer. Contact AMSOIL Racing Coordinator John Schuldt for details.



Hurricane Racing with Scott Adema behind the wheel is an AMSOIL co-op sponsored team. Hodgson proves winning isn't always about the car you drive, but what you put in it.

## LaRocco Proves Why He Is "The Rock"

### Team AMSOIL Back on Track



LaRocco proves why he and AMSOIL are tough to stop.

Mike LaRocco is as tough as nails. He has as little breakdown as AMSOIL High Performance Motorcycle Engine Oil. But, LaRocco did suffer a severely dislocated wrist back in February during a supercross race in Minneapolis. For some riders the injury could have been career ending, but for LaRocco it only gave him incentive to work harder. The injury kept him out of action for four months until round four of the outdoor nationals. LaRocco made his return at the AMA/Chevy Trucks U.S. Motocross event at Southwick, Mass. People know LaRocco is tough, but the veteran stunned the crowd to finish third in his first moto on the difficult course. He unfortunately had to pull off in his second moto, but his finishes allowed "The Rock" to end the weekend in ninth place.

And you want to talk about tough, LaRocco followed up his jaw-dropping run at Southwick with an equally brilliant race the next week in Budd's Creek, MD. LaRocco was second overall with moto finishes of fourth and second. If LaRocco maintains his strength and stamina, and continues on this pace, you can expect the two-time national champion to have Team AMSOIL near the top of the motocross leaderboard by season's end next month.

# AMSOIL BULLETIN BOARD

...of coming events

## T-1 CERTIFICATION MEETINGS

### OHIO

- August 27 - Tuesday
  - September 24 - Tuesday
- Meeting - 7 p.m.
- DENATO'S PIZZA ON BROADWAY  
Grove City, OH 43123  
Hosted by Premiere Direct Jobber  
Brad White Cost is \$20

- August - Every Friday
  - September - Every Friday
- Meeting - after 4 p.m.
- GREENE RESIDENCE  
11653 S. Patchwork Circle  
South Jordan, UT 84095  
Hosted by Dealer Dorsey Greene  
(801) 253-2701  
Pre-paid registration required

## AMSOIL DEALER MEETINGS

### ALABAMA

- August 15 - Thursday
  - September 19 - Thursday
- Meeting - 7 p.m.
- STANLEO'S SUB VILLA GOVERNOR'S DRIVE  
Huntsville, AL  
Hosted by Direct Jobbers  
Cliff Goehring & Gerry Gotvald  
(256) 337-0376
- August 15 - Thursday
  - September 19 - Thursday
- Meeting - 7 p.m.
- HOLIDAY INN - OZARK  
Hwy. 231  
Ozark, AL 36360  
Hosted by Direct Jobbers E. E. "Al" & Mildred Bowman  
(334) 774-3344

### ALASKA

- August 15 - Thursday
  - September 19 - Thursday
- Meeting - 7 p.m.
- PHILLIPS INTERNATIONAL INN  
5121 Arctic Blvd.  
Anchorage, AK 99507  
Hosted by Dealer Don Nusbaum  
(907) 563-2274  
Call for reservations
- August 6, 20 - Tuesday
  - September 3, 17 - Tuesday
- Meeting - 7 p.m.
- STATEN RESIDENCE  
2949 Sunflower Street  
Anchorage, AK 99508  
Hosted by Direct Jobber  
Richard Staten  
(907) 333-0124 Call for reservations

### ARIZONA

- August 20 - Tuesday
  - September 17 - Tuesday
- Optional no-host dinner - 5:30 p.m.  
Meeting - 6:30 p.m.
- Firehouse Restaurant  
1639 E. Apache Blvd.  
Tempe, AZ 85281  
Hosted by Executive Direct Jobber Dick Nudo and Dealer Jim Brewer R.S.V.P.  
(602) 996-7181 Dick  
(480) 968-4922 Jim

### ARKANSAS

- August 8 - Thursday
  - September 12 - Thursday
- Meeting - 6:30 p.m.
- GARDNER RESIDENCE  
280 York Chapel Rd.  
Nashville, AR 71852  
Hosted by Dealer Gerry Gardner  
(870) 451-9152  
jgard24@ioc.com

- August 14 - Wednesday
  - September 11 - Wednesday
- Meeting - 7 p.m.
- PASTERNAK RESIDENCE  
217 CR 472  
Jonesboro, AR 72404  
Hosted by Account Directs David and Brenda Pasterniak  
(870) 933-8376

### CALIFORNIA

- August - Every Thursday
  - September - Every Thursday
- Meeting - 6:30 p.m.
- STRAWBERRY VILLAGE SHOPPING CENTER  
Mill Valley, CA  
Hosted by Dealer Doug Storms  
800-793-5301
- August 1, 15 - Thursday
  - September 5, 19 - Thursday
- Meeting - 7:30 p.m.
- CHRISTENSEN RESIDENCE  
4141 Palm Ave, Apt 574  
Sacramento, CA 95610  
Hosted by Premiere Direct Jobber  
Jay Christensen (916) 339-1152

- August 7 - Wednesday
  - September 4 - Wednesday
- Meeting - 7 p.m.
- MCCOOL RESIDENCE  
2210 Codding Dr.  
Modesto, CA 95350  
Hosted by Dealer Bill McCool  
(209) 577-0174

- August 27 - Tuesday
  - September 24 - Tuesday
- Meeting - 7 p.m.
- EVANS RESIDENCE  
40728 Sundale Dr.  
Fremont, CA 94538  
Hosted by Dealers  
Chuck and Linda Evans (510) 659-4078

- August 13 - Tuesday
  - September 10 - Tuesday
- Meeting - 6:30 p.m.
- DENNY'S RESTAURANT  
740 W. 2nd St.  
San Bernardino, CA 94401  
Hosted by Dealers Richard and Delores  
Nichol (909) 862-1252

- August 5, 26 - Monday
  - September 2, 23 - Monday
- Meeting - 7 p.m.
- INTERNATIONAL HOUSE OF PANCAKES/VINTAGE OAKS SHOPPING CENTER  
Novato, CA 94945  
Hosted by Dealer Richard Eplett  
(800) 280-9905

- August 6 - Tuesday
  - September 3 - Tuesday
- Meeting - 7 p.m.
- CARROW'S RESTAURANT  
19011 Bloomfield Ave.  
Cerritos, CA  
Dealer Dave Gumpertz  
(562) 212-3709 Dave@Lubes4U.com

- August 20 - Tuesday
  - September 17 - Tuesday
- Meeting - 7 p.m.
- Downline and Guests FREE, Out of line - \$5
- LUDWICK RESIDENCE  
6015 Hughes St.  
San Diego, CA 92115  
Hosted by Direct Dealer Craig Ludwick  
R.S.V.P. (619) 583-5218

### COLORADO

- August 15 - Thursday
  - September 19 - Thursday
- Meeting - 7:30 p.m.
- AMSOIL HOUSE  
4316 Ridgcrest Drive  
Colorado Springs, CO 80918  
Hosted by Premiere Direct Jobbers  
Don & Ida Gray (719) 598-5115

### CONNECTICUT

None Scheduled

### DELAWARE

- August 10 - Saturday
  - September 14 - Saturday
- Meetings at Noon  
Call for reservations
- KING RESIDENCE  
2306 Taggart Court  
Wilmington, DE 19810  
Hosted by Direct Dealer Greg King  
(302) 475-9358 Guests Welcome

### DISTRICT OF COLUMBIA

None Scheduled

### FLORIDA

- August 1 - Tuesday
  - September 3 - Tuesday
- Meeting - 7 p.m.  
Call in advance
- TOM & MONY'S RESTAURANT  
4757 S. Orange Ave.  
Orlando, FL 32806  
Hosted by Regency Gold Direct Jobbers  
George & Shirley Douglas  
(407) 856-1564 Call ahead for details,  
directions and RSVP
- August 15 - Thursday
  - September 19 - Thursday
- Meeting - 7 p.m.
- AMSOIL DISTRIBUTION CENTER  
3724 Silver Star Rd.  
Orlando, FL 32808  
Hosted by Regency Silver Direct Jobbers  
Dan and Judy Watson (407) 657-5969

### GEORGIA

- August 3 - Saturday
  - September 7 - Saturday
- Meeting - 9 - 11 a.m.
- CHAMBLESS RESIDENCE  
4803 Chamblee Danwoody Rd.  
Atlanta, GA 30338  
Hosted by Regency Silver Direct Jobbers  
Larry and Kathryn Chambliss  
(404) 373-9916
- August 1 - Thursday
  - September 5 - Thursday
- Meeting - 7 p.m.
- DIRKSEN RESIDENCE  
1905 Queens Road  
Albany, GA 31707  
Hosted by Master Direct Jobber  
Sherry Dirksen (912) 436-5532  
Potluck, everyone brings a dish

### HAWAII

None Scheduled

### IDAHO

- August 3 - Saturday
  - September 7 - Saturday
- Meeting - 12 - 3 p.m.
- SHELL RESIDENCE  
2000 W. Broadway  
Idaho Falls, ID  
Hosted by \*\*Regency Platinum Direct  
Jobbers Mark & Sherree Schell  
Reservations: (208) 524-0322 RSVP  
(800) 280-9905

### ILLINOIS

- August 13 - Tuesday
  - September 10 - Tuesday
- Meeting - 7:30 p.m.
- BAUER RESIDENCE  
111 Woodland Trail  
Anna, IL 62906-3904  
Hosted by Account Directs  
Norm and Barb Bauer (618) 833-3228
- August 17 - Saturday
  - September 21 - Saturday
- Meeting - 10 a.m.
- LINDLAND SALES OFFICE  
1421 Winnemac Avenue  
Unit 1  
Chicago, IL 60640  
Hosted by Direct Jobbers  
Rienert and Diana Lindland  
(773) 271-5678

### INDIANA

- August 7, 21 - Wednesday
  - September 4, 18 - Wednesday
- Meeting - 7:30 p.m.
- RENTOWN SHOP  
1533 Rentown Rd.  
Bremerton, IN  
Hosted by Direct Jobbers LeRoy and  
Malinda Hochstetler and Direct Jobbers  
Willis and Rolene Gingerich  
(219) 831-2839

### IOWA KANSAS

None Scheduled

### KENTUCKY

- August 1 - Thursday
  - September 5 - Thursday
- Meeting - 7:30 p.m.
- Hosted by Premier Direct Jobbers  
Al and Ann Kelly  
(859) 879-0728 or  
e-mail: best.oil@verizon.net  
Call for location, directions and RSVP

### LOUISIANA

- August 6 - Tuesday
  - September 3 - Tuesday
- Meeting - 7 p.m.
- AUTTONBERRY RESIDENCE  
2520 Swiss Street  
W. Monroe, LA 71291  
Hosted by Dealer Ellis Auttonberry  
(318) 396-4348

### MAINE

None Scheduled

### MARYLAND

- August 23 - Friday
  - September 27 - Friday
- Meeting - 7:30 p.m.
- Downline and Guests FREE,  
Out of line - \$5
- MARTIN RESIDENCE  
3994 Trace Hollow Run  
Salisbury, MD 21801  
Hosted by Master Direct Jobbers  
Les & Linda Martin (410) 548-LUBE
- August 23 - Friday
  - September 27 - Friday
- Meeting - 7 p.m.
- GRONER RESIDENCE  
9208 Todd Ave.  
Fort Howard, MD 21052  
Hosted by Account Direct Harvey Groner  
(410) 477-8255

- August 1 - Thursday
  - September 5 - Thursday
- Meeting - 7 p.m.
- DEACOSTA RESIDENCE  
4942 S. Upper Ferry Road  
Eden, MD 21822

- Hosted by Dealers  
Chris & Barb DeAcosta  
(410) 742-0637  
Reservations Required
- August 23 - Friday
  - September 27 - Friday
- Meeting - 7:30 p.m.
- AL SMITH AUTOMOTIVE  
3228 E Joppa Rd.  
Baltimore, MD 21234  
Hosted by Premiere Direct Jobber  
Al Smith  
(410) 882-9696  
Al@SynLubes.com  
Reservations Required

### MASSACHUSETTS

None Scheduled

### MICHIGAN

- August 19 - Monday
  - September 16 - Monday
- Meeting - 7 p.m. (info)  
Meeting - 8 p.m. (opportunity)
- KIRBY RESIDENCE  
644 Shady Maple Dr.  
Wixom, MI 48393  
Hosted by Master Direct Jobber  
Tom Kirby  
(248) 669-9093  
Refreshments served, RSVP Required
- August 5 - Monday
  - September 2 - Monday
- Meeting - 7 p.m. (info)  
Meeting - 8 p.m. (opportunity)
- ELLIS RESIDENCE  
61653 Miriam Dr  
Washington, MI 48094  
Hosted by Regency Direct Jobber  
Mike Ellis  
RSVP at (810) 781-5092 or  
(810) 918-1578

- August 5 - Monday
  - September 2 - Monday
- Meeting - 7 p.m. (info)  
Meeting - 8 p.m. (opportunity)
- RABE RESIDENCE  
9338 Rawsonville Road  
Belleville, MI 48111  
Hosted by Dealer Dale Rabe  
RSVP at (734) 461-9577 or 355-9747

### MINNESOTA

- August 15 - Thursday
  - September 19 - Thursday
- Meeting - 7 p.m.
- SCHMIT RESIDENCE  
932 38th Ave. No.  
St. Cloud, MN 56301

Hosted by \*\*Regency Platinum Direct  
Jobbers Ray & Arlene Schmit  
(320) 251-4861

- August 15 - Thursday
  - September 19 - Thursday
- Meeting 7 p.m.
- MEYER RESIDENCE  
800 2nd Street  
Cleveland, MN 56017

Hosted by Premiere Direct Jobbers  
Charles & Donna Meyer  
(507) 931-3875

- August 8 - Thursday
  - September 12 - Thursday
- Meeting - 7:30 p.m.
- STAVE RESIDENCE  
44 Crow River Dr.  
Elk River, MN 55330  
Hosted by Dealer Ordell Stave  
(612) 241-5267

### MISSISSIPPI

- August - Every Wednesday
  - September - Every Wednesday
- Meeting - 11 a.m.
- DINNER BELL RESTAURANT  
10122-C Central Ave.  
D'Iberville, MS 39532  
Hosted by Dealer Jim Day  
(228) 388-4325 RSVP/Guest Welcome  
jwdandy2000@yahoo.com

### MISSOURI MONTANA

None Scheduled

### NEVADA

- August 8 - Thursday
  - September 12 - Thursday
- Meeting - 6:30 - 8 p.m.
- AMSOIL PRODUCT CENTER  
4545 N. Lamb Blvd., Suite. D  
Las Vegas, NV  
Hosted by Premiere Direct Jobber  
Bob Kaytes and Regency Platinum Direct  
Jobber Shirley Green  
(702) 362-4492

### NEW HAMPSHIRE NEW JERSEY

None Scheduled

### NEW MEXICO

- August 27 - Tuesday
  - September 24 - Tuesday
- Meeting - 7:30 p.m.
- GREENBERG RESIDENCE  
1537 Bryn Mawr NE  
Albuquerque, NM 87106  
Hosted by Regency Direct Jobbers  
Paul and Nancy Greenberg  
(505) 255-2137  
fax (505) 232-8330  
NMOilman@aol.com

### NEW YORK

- August 21 - Wednesday
  - September 18 - Wednesday
- Meeting - 7 p.m.
- O'BRIEN RESIDENCE  
436 Mosely Road  
Fairport, NY 14450  
Hosted by Dealer Gerry O'Brien  
(716) 223-8016  
Call ahead to reserve a seat

- August 21 - Wednesday
  - September 18 - Wednesday
- Meeting - 7:30 p.m.
- Syracuse AREA  
Call ahead

for specific location  
Hosted by Direct Jobber Peter Finnerly  
(315) 682-9791

- August 21 - Wednesday
  - September 18 - Wednesday
- Meeting - 7:30 p.m.
- NEWARK, NY  
LOCATION

Call ahead for location  
Hosted by Dealer Brad Timerson  
(315) 331-7110

### NORTH CAROLINA

- August 8 - Thursday
  - September 12 - Thursday
- Meeting - 7 p.m.
- KAZAN RESIDENCE  
9200 Lake Wheeler Road  
Fuquay-Varina, NC 27526  
Hosted by Account Directs  
Eric & Donna Kazan  
(919) 772-9569 Guests welcome  
Non-downline \$2.00



• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 7:30 p.m.  
**FOREIGN PARTS CENTRE**  
2032 Spring Road  
Hickory, NC 28601  
Hosted by Account Direct  
Larry Mallonee and Dealer Jack Hoskins  
(704) 327-7844 or (704) 322-9312  
All Dealers welcome;  
please call Larry first

• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 7 p.m.  
**BURNELL RESIDENCE**  
9424 Springdale Drive  
Raleigh, NC 27613  
Hosted by Direct Jobbers  
Chuck and Judi Burnell  
(919) 870-9633 Call first

• August 13 - Tuesday  
• September 10 - Tuesday  
Meeting - 7 p.m.  
**CLEVELAND RESIDENCE**  
224 Campbell Place  
Jacksonville, NC 28546  
Hosted by Dealers George & Nancy  
Cleveland  
(910) 346-3866  
Call first - All Dealers welcome

## **NORTH DAKOTA**

None Scheduled

## **OHIO**

• August - Every Wednesday  
• September - Every Wednesday  
Meeting - 6 p.m. (training)  
Meeting - 8 p.m. (opportunity)  
**FABIJANIC RESIDENCE**  
561 Loomis Avenue  
Cuyahoga Fall, OH 44221  
Hosted by Dealers  
Paul & Coralie Fabijanic  
(216) 928-8863 or 800-874-4827 RSVP

• August 10 - Saturday  
• September 14 - Saturday  
Meeting - 1 - 4 p.m.  
**LACKORE RESIDENCE**  
1900 George Ave.  
Brunswick, OH 44212  
Hosted by Master Direct Jobber  
Calvin Lackore (800) 798-9777

• August 4 - Sunday  
• September 8 - Sunday  
Meeting - 1 p.m.  
**MERRITT RESIDENCE**  
650 State Route 131  
Fayetteville, OH 45718  
Hosted by Dealers  
Gordon and Sara Merritt  
(937) 288-2568

• August 26 - Monday  
• September 23 - Monday  
Meeting - 11 a.m.  
**PENA RESIDENCE**  
2933 West U.S. 20  
Gibsonburg, OH 43431  
Hosted by Direct Jobbers  
Luis and Sharon Pena  
Please RSVP to:  
(419) 349-3451 or (419) 297-3451

• August 13, 27 - Tuesday  
• September 10, 24 - Tuesday  
Meeting - 7 p.m.  
**DenaTo's Pizza on  
Broadway**  
Grove City, OH 43123  
Hosted by Premiere Direct Jobber  
Brad White (800) 871-5921

## **OKLAHOMA**

• August 3 - Saturday  
• September 7 - Saturday  
Meeting - 9 - 11 a.m.  
**Golden Corral**  
9711 E. 71 Street  
Tulsa, OK  
Hosted by Regency Gold Direct Jobber  
Patrick Grady  
(918) 258-6979 \*Pat

• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 7 - 8:30 p.m.  
Please call for location and  
reservations for you and  
your guests.  
Hosted by Dealers  
Richard and Brenda Coats  
(918) 225-5722  
Call first to confirm space for you and  
your guests

• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 7 - 8:30 p.m.

**GOLDIE'S**  
2005 E. 21st St.  
Tulsa, OK 74114  
Hosted by Account Direct  
Kevin Alexander (918) 342-9537  
Call first to confirm space for you and  
your guests

• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 10 a.m.  
**GRADY RESIDENCE**  
2612 W. Galveston Rd.  
Broken Arrow, OK 74012  
Hosted by Regency Gold Direct Jobber  
Patrick Grady and Account Direct  
Kevin Alexander (918) 258-6979 RSVP  
kevina@nordam.com

## **OREGON**

• August 15 - Thursday  
• September 19 - Thursday  
Optional Dinner - 6 p.m.  
Meeting - 7 - 9 p.m.  
**SWEETBRIER INN**  
7125 S.W. Nyberg Road  
Tualatin, OR 97062  
Hosted by Master Direct Jobber  
Ed Greenwood (800) 722-1092  
Call first to confirm space for you and  
your guests

• August 1 - Thursday  
• September 5 - Thursday  
Meeting - 7 p.m.  
**HOFFMAN RESIDENCE**  
7025 SE 22nd Ave.  
Portland, OR 97202  
Hosted by Dealer Dan Hoffman  
(503) 236-2579 All are welcome

• August 26 - Monday  
• September 23 - Monday  
Meeting - 6 p.m.  
**AUNE RESIDENCE**  
803 N. 2nd St.  
Silverton, OR 97381  
Hosted by Direct Dealer  
Todd Aune (888) 283-3580  
All are welcome with RSVP

## **PENNSYLVANIA**

• August 19 - Monday  
• September 16 - Monday  
Meeting - 7 p.m.  
**HALLOCK ENTERPRISE  
STORE**  
5 Main Street  
Bradford, PA

Hosted by Premiere Direct  
Jobber Joseph M. Hallock  
(814) 368-8625  
T-1 training also available.

• August - Every Monday  
• September - Every Monday  
Meeting - 7 p.m.  
**AMSOIL RETAIL STORE**  
103 McCargo Street  
New Kensington, PA  
Hosted by Dealer A. Ralph Snoznik  
(724) 335-8608  
All Dealers and guests are welcome

## **RHODE ISLAND**

None Scheduled

## **SOUTH CAROLINA**

• August - Every Tuesday  
• September - Every Tuesday  
Meeting - 7:30 p.m.  
**GEORGE KERR and  
ASSOCIATES**  
Northgate Building  
5861 Rivers Ave., Suite 107  
N. Charleston, SC 29406  
Hosted by Dealer George Kerr  
(843) 747-8200

• August - variable meetings  
• September - variable meetings  
Call for meeting time, date  
**SPRADLEY RESIDENCE**  
117 Winston Circle  
Pelion, SC 29123  
Hosted by Direct Jobbers  
Jim & Vicki Spradley (803) 894-4618

• August - First Tuesday  
• September - First Tuesday  
Meeting - 7 p.m.  
**DENNEY'S RESTAURANT**  
2521 Wade Hampton Blvd.  
Greenville, SC 29615  
Hosted by Dealer David Larson  
R.S.V.P (864) 232 1846

## **SOUTH DAKOTA**

None Scheduled

## **TENNESSEE**

• August 20 - Tuesday  
• September 17 - Tuesday  
Meeting 7 p.m. (info)  
8 p.m. (opportunity)  
**DW WILSON CENTER**  
Tullahoma, TN  
Hosted by Dealer Nelson Gill  
(931) 393-2601

## **TEXAS**

• August 20 - Tuesday  
• September 17 - Tuesday  
Meeting - 7 p.m.  
**WARD RESIDENCE**  
310 S. Grove Road  
Richardson, TX 75081  
Hosted by Direct Jobbers  
Ronald & Sandra Ward  
(972) 231-0773  
e-mail: oilmandj@attbi.com

• August 1 - Thursday  
• September 5 - Thursday  
Meeting - 7:30 - 9 p.m.  
**SHALIN RESIDENCE**  
544 Clew Court  
Azle, TX 76020  
Hosted by Regency Direct Jobbers  
Tom and Sheila Shalin  
(817) 444-9522

• August 15 - Thursday  
• September 19 - Thursday  
Meeting - 7:30 p.m.  
**WEIL RESIDENCE**  
2521 Cherry Blossom Lane  
Bedford, TX 76021  
Hosted by Direct Jobber Bob Weil  
(817) 545-5257

## **UTAH**

• August - Every Tuesday  
• September - Every Tuesday  
Meeting - 7:30 p.m.  
**CHRISTENSEN RESIDENCE**  
8516 Snowville Drive  
Sandy, UT 84070  
Hosted by Executive Direct Jobber  
Neil Christensen, Dealer Rodney Haskins  
and Dealer Doug Blackhurst  
(801) 942-3881/(801) 942-8641

• August - Every Friday  
• September - Every Friday  
Meeting - After 4 p.m.  
**GREENE RESIDENCE**  
11653 S. Patchwork Circle  
South Jordan, UT 84095  
Hosted by Dealer Dorsey Greene  
(801) 253-2701  
T-1 Certification classes every Friday,  
pre-paid registration required Everyone  
welcome; RSVP

## **VERMONT**

None Scheduled

## **VIRGINIA**

• August 24 - Saturday  
"How to Administrate Your AMSOIL  
Business"  
• August 26 - Monday  
Products Presentation and  
Opportunity Meeting  
Saturday meetings: 10 a.m. - noon;  
Monday meetings 7 - 9 p.m.

**REID RESIDENCE**  
14600 Cornwall Ln.  
Chester, VA 23836  
Hosted by Regency Gold Direct Jobbers  
Gerry & Patricia Reid and Premier Direct  
Jobbers David and Rebecca Reid  
For all meetings, please call  
(804) 530-1400 to reserve space;  
(804) 530-0179 Fax  
synthoils@comcast.net

• August 12, 26 - Monday  
• September 9, 23 - Monday  
Meeting - 7:30 p.m.  
**STANCIL RESIDENCE**  
240 N. Oceana Blvd.  
Virginia Beach, VA 23454  
Hosted by Regency Direct Jobbers  
Bill & Barbara Stancil (804) 428-6049

• August 12 - Monday  
• September 9 - Monday  
Meeting - 7 p.m.  
**GRAVITTE RESIDENCE**  
1042 Merganser Circle  
Gloucester, VA  
Hosted by Premiere Direct Jobbers  
Cliff & Dee Gravitte  
(804) 694-0221

• August 6 - Tuesday  
• September 3 - Tuesday  
Meeting - 7:30 p.m.  
**PESZKO RESIDENCE**  
4503 Southampton Arch  
Portsmouth, VA 23703

Hosted by Regency Silver Direct Jobbers  
Raymond & Karen Peszko  
(804) 484-9491

• August 13 - Tuesday - "How to  
Promote Your Business"  
• September 10 - Tuesday - "How to  
Begin and Build Your Business"  
Optional dinner - 6 p.m.  
Meeting - 7 p.m.  
**DAYS INN RESTAURANT**  
5500 Williamsburg Rd.  
Sandston, VA  
Hosted by Account Directs  
Roger Riggie and Mel Piggras  
(804) 737-4874 or (804) 737-9231

• August 17 - Saturday  
Meeting - 2 p.m.  
**WATERLOO MOTORS**  
317 E. Shirley Ave.  
Warrenton, VA 32806  
Hosted by Direct Jobbers Ralph Grady  
and Jim Kranda and Dealer Dan Lowery  
(540) 341-0368 to RSVP

## **WASHINGTON**

• August 19 - Monday  
• September 16 - Monday  
Meeting - 6:30 p.m.  
**GASPER'S LUBE SERVICE  
CENTER & WAREHOUSE**  
3325 Meridian Ave. E.  
Edgewood, WA 98371  
Hosted by Executive Direct Jobbers  
Cliff and Lorna Gasper  
(253) 864-7618, or (877) 633-7618  
Everyone Welcome

• August 13 - Tuesday  
• September 10 - Tuesday  
Meeting - 7:30 p.m.  
**STOUGARD RESIDENCE**  
22907 Prairie Road  
Sedro Woolley, WA 98284  
Hosted by Premiere Direct Jobbers  
Marv & Charlotte Stougaard  
(360) 856-1641  
Guests Welcome

• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 7 p.m.  
**WALSH RESIDENCE**  
2220 South Castle Way  
Lynnwood, WA 98036  
Hosted by Executive Direct Jobbers  
Tom & Shirley Walsh (425) 483-2582  
T-1 certification classes available by  
appointment with pre-paid registration.

• August 13 - Tuesday  
• September 10 - Tuesday  
Meeting - 7 p.m.  
**PRUKOP RESIDENCE**  
10306 86th Avenue East  
Puyallup, WA 98373  
Hosted by Direct Jobbers Raymond &  
Patsy Prukop  
(253) 845-9755 / 800-267-6450  
Everyone Welcome!

• August 12, 26 - Monday  
• September 9, 23 - Monday  
Meeting - 7:30 p.m.

**Poodle dog Restaurant**  
1522 54th Avenue East  
Fife, WA 98424  
Hosted by Regency Platinum Directs  
Leonard & Eunice Pearson  
(253) 939-8401 Guests Welcome!

## **WEST VIRGINIA**

None Scheduled

## **WISCONSIN**

• August 1 - Thursday  
• September 5 - Thursday  
Meeting - 7 p.m.  
**PABST RESIDENCE**  
650 Larcom St.  
Hammond, WI 54015  
Hosted by Executive Direct Jobber  
Lynn Pabst  
(715) 796-5441 Guests Welcome

• August 15 - Thursday  
• September 19 - Thursday  
Meeting - 7:30 p.m.  
**SEL-AMSOIL Academy**  
1201 Clough Ave.  
Superior, WI 54880  
Hosted by Regency Platinum  
Direct Jobbers Bill & Donna Durand  
Refreshments Served  
(715) 392-4006 Guests Welcome

• August 8 - Thursday  
• September 12 - Thursday  
Meeting - 7 p.m.

**MITMOEN SERVICE  
GARAGE**  
6017 65th Street  
Kenosha, WI 53142  
Hosted by Executive Direct Jobbers Victor  
and Lynn Mitmoen (262) 652-3399

• August 10, 24 - Saturday  
• September 14, 28 - Saturday  
Meeting - 1 - 3 p.m.  
**VILLERS RESIDENCE**  
26000 W. High St.  
Racine, WI 53404  
Hosted by Regency Direct Jobber  
Edie Villers  
(414) 637-2726 RSVP

• August 20 - Tuesday  
• September 17 - Tuesday  
Meeting - 7 p.m.  
**PABST RESIDENCE**  
650 Larcom St.  
Hammond, WI 54015  
Hosted by Executive Direct Jobber  
Lynn Pabst (715) 796-5441  
Guests welcome.

## **WYOMING**

None Scheduled

## **INTERNATIONAL**

### **ALBERTA**

None Scheduled

### **BRITISH COLUMBIA**

• August 16 - Friday  
• September 20 - Friday  
Meeting - 7 p.m.  
**CROSS ROADS  
RESTAURANT**  
1821 Sumas Way  
Abbotsford, B.C., Canada  
Hosted by Direct Jobber  
Zain Krikau and Dealer George Epp  
(604) 826-8966 All welcome.

### **MANITOBA**

None Scheduled

### **NEW BRUNSWICK**

• August 19 - Monday  
• September 16 - Monday  
Meeting - 7:30 p.m.  
**McLAUGHLIN RESIDENCE**  
9 Pinder Road  
Riverview, NB E1B 3Z2  
Hosted by Account Direct Wayne  
McLaughlin and Dealer Wendell Steeves  
(506) 386-2896/(506) 387-3197  
Everyone Welcome

### **NEWFOUNDLAND NOVA SCOTIA**

None Scheduled

### **ONTARIO**

• August 22 - Thursday  
• September 26 Thursday  
Meeting - 6 - 8 p.m.  
**AMSOIL DISTRIBUTION  
CENTER**  
6625 Tomken Rd.  
Units 12-14  
Mississauga, ON L5T-2C2  
Hosted by Premiere Direct Jobber  
Rob Hilditch and local Dealers  
(905) 564-7770

### **PRINCE EDWARD ISLAND**

### **PUERTO RICO**

### **QUEBEC**

### **SASKATCHEWAN**

None Scheduled

### **NEW ZEALAND**

• August 5 - Monday  
• September 2 - Monday  
Meeting - 6:30 - 9 p.m.  
**AMSOIL DISTRIBUTION  
CENTER**  
3/1 Binsted Rd, New Lynn  
Auckland, NZ  
Hosted by Premiere Direct Jobber  
John Gurney  
Phone (021) 936-091  
Fax (021) 636-094  
synoil@dangerousbrothers.com  
Fee: \$10



### HOLIDAY CLOSINGS

The AMSOIL corporate headquarters, U.S. Distribution Centers and Canadian Distribution Centers will be closed Monday, September 2 for Labor Day.

### AUGUST CLOSE OUT

The last day to process August orders in the U.S. and Canada is the close of business on Friday, August 30. The last day to process August orders in Alaska and Puerto Rico is the close of business on Saturday, August 24. The last day to process August orders in New Zealand is the close of business on Friday, August 23. Volume transfers for August business will be accepted until 3 p.m. CDT on Friday, September 6.

### HASTINGS FILTERS

The Hastings FF1045 filter is obsolete and has been replaced with the FF1102.

### AMSOIL 30TH ANNIVERSARY INTERNATIONAL CONVENTION

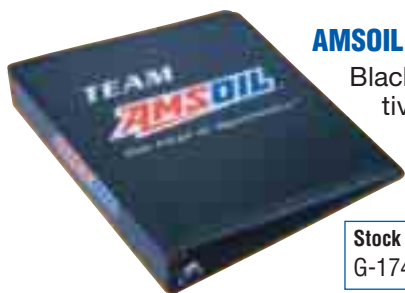
Help AMSOIL celebrate its 30th anniversary as a multi-level marketing corporation on the weekend of July 17-19, 2003 in beautiful Duluth, Minnesota. Watch for further information and registration information in the AMSOIL Action News and on the AMSOIL corporate website ([www.amsoil.com](http://www.amsoil.com)).

### AMSOIL ZIPPERED PORTFOLIO

This attractive black zippered portfolio provides a professional way to carry materials to a meeting or sales call.



Stock #	U.S.	Can.
G-1777	6.75	11.00



### AMSOIL THREE-RING BINDER

Black binder is an effective way to keep your records organized.

Stock #	U.S.	Can.
G-1745	5.25	8.55

### TEAM AMSOIL DIECAST MODEL

The Team AMSOIL Diecast Model (G-1640) has been discontinued.

### AMSOIL ADVERTISING

Look for AMSOIL display advertising or an AMSOIL catalog offering in the following publications:

#### August & September 2002

##### Display Advertisements

American Rider	Aug. '02	(805) 667-4325
American Iron	Aug. '02	(203) 425-8777
NOLN	Aug. '02	(805) 796-2577
Angler's Choice	Aug/Sept '02	(800) 360-7112
American Iron	Sept. '02	(203) 425-8777
NOLN	Sept. '02	(805) 796-2577
American Rider	Sept. '02	(805) 667-4325
Sno-X	Sept. '02	(763) 545-0808

##### Catalog Showcase Advertisements

Street Chopper	Aug. '02	(714) 939-2400
Kit Car	Sept. '02	(323) 782-2000
Hot Bike	Sept. '02	(714) 939-2400

### AMSOIL PROPYLENE GLYCOL ANTIFREEZE AND ENGINE COOLANT

AMSOIL Antifreeze and Engine Coolant provides superior cooling characteristics and long-term cooling system protection for all water-cooled engines. It meets the long-recognized need for a universal coolant fluid and is suitable for passenger vehicles, light-duty trucks, recreational vehicles of all sizes and diesel-powered semi-truck rigs operating in all climates. AMSOIL

Antifreeze and Engine Coolant effectively transfers heat and provides superior protection from freezing, overheating, rust and corrosion for safe and efficient engine operating temperatures. It is also safe, biodegradable and essentially non-toxic, making it the correct choice for personal health, superior engine protection and planetary ecology.

Available in all 50 states and Canada

#### AMSOIL Propylene Glycol Antifreeze and Engine Coolant Dealer and Preferred Customer pricing

Stock #	Pkg/Size	CC's	U.S.	Can.
ANF-1G	(1) gallon	5.00	10.85	17.80
ANF-06	(6) gallons	30.00	62.10	101.70
ANF-55	55-gallon drum	250.00	535.00	877.00
G-1165	(6) Antifreeze test strips		2.70	4.35
G-1164	(50) Antifreeze test strips		8.85	14.30



## AMSOIL DISTRIBUTION CENTERS

AMSOIL motorcycle filters and Bosch wipers and spark plugs are now inventoried in all Distribution Centers. Bosch spark plug wire sets remain a Superior-only item.

## AMSOIL MOTORCYCLE FILTERS

AMSOIL Motorcycle Filters are manufactured according to motorcycle manufacturers' specifications, including either or both an anti-drainback valve and/or a pressure relief valve in those applications which require them. For example, in applications where the filter is mounted with the opening on top, no anti-drainback valve is required. Likewise, if a pressure relief valve is built into a motorcycle model's oil pump, none is required in the filter.

## AMSOIL S-FILTERS

AMSOIL no longer manufactures S-filter designs. The following filter designs will be sold until inventory is depleted:

**S1834, S1919, S1925, S1983, S1996, S2376**



## NEW AMSOIL DUFFLE COOLER BAG

This stylish new combination bag features an insulated liner to keep food and beverages cool and fresh. Insulated liner is removable, converting bag into a handy, spacious duffle bag. Bag also features zippered end pockets and front pocket, adjustable shoulder strap, detachable key clip and three dimensional molded rubber AMSOIL logo. Made of durable scuba material and ballistic vinyl.

Stock #	U.S.	Can.
G-1819	29.95	48.50

## NEW FAST FUNNELS

New disposable fast funnels allow quick, spill-free pouring. Fit conveniently in your glove compartment, tool box, etc.

Stock #	Qty	U.S.	Can.
G-1816	3	1.50	2.40



## MIRACLE WASH QUARTS

Supplies of Miracle Wash in quart containers are limited. Order while supplies last.

## T6 SPRAY BOTTLES

T6 Spray Bottles in packages of six (G-1787) are discontinued.

## NEW STRAW HOLDERS

Secures AMSOIL MP and MPHD straws in place for easy applications.

Stock #	Qty	U.S.	Can.
G-1799	3	.99	1.60



## AMSOIL NOTEPADS

Convenient 4 1/4" x 6 1/4" notepads feature AMSOIL logo and "The First in Synthetics."

Stock #	Qty	U.S.	Can.
G-1807	5	3.75	6.00



# AMSOIL XL-7500

## Great Oil at a Great Price



- Now 20 Cents Less per Quart for Dealers, Preferred Customers and Accounts
- Increased Profit for Quick Lube Operators
- Extended Drain Convenience for Quick Lube Customers



### XL-7500 SYNTHETIC Motor Oils

**5W-30, 10W-30**

- API SJ, SL, CF • ILSAC GF-2, GF-3
- Chrysler MS6395 H • Ford ESE M2C-153D
- GM 4718M & 6094M • JASO VTW
- Mercedes Benz AG 226.1

**5W-20**

- API SL • Ford WSS-M2C153-H • ILSAC GF-3

Call 1-800-777-7094 to order.



**AMSOIL INC.**  
SYNTHETIC LUBRICANTS  
AMSOIL BUILDING  
Superior, WI 54880-1527  
(715) 392-7101  
Internet: www.amsoil.com

**BOSCH**



**CHANGE SERVICE  
REQUESTED**

Published 12 times annually

PRSRT STD  
U.S. POSTAGE  
PAID  
PERMIT NO.13  
SUPERIOR, WI

AUGUST 2002  
PRINTED IN USA



Minimum 10%  
Post-Consumer Fiber



WE HONOR

